

To whom it may concern:

| Company name:<br>Representative: | Recruit Holdings Co., Ltd.<br>Masumi Minegishi, President, CEO, and<br>Representative Director  |
|----------------------------------|---|
| Contact:                         | (Securities code: 6098, TSE First Section)<br>Keiichi Sagawa, CFO, and<br>Senior Managing Corporate Executive Officer<br>(Tel: +81-3-6835-1111) |

## Notification of Change in Consolidated Subsidiary (Transfer of Holdings)

Recruit Holdings Co., Ltd. (the "Company") announces that it decided today to transfer its entire holdings of the Company's consolidated subsidiary MOVOTO LLC ("MOVOTO"), as follows.

1. Reason for transfer of holdings

To realize growth in the Company's Overseas Marketing Solutions, the Company's strategy is to verify the effectiveness of the knowhow developed in the domestic business at companies made into subsidiaries and to raise the value of those subsidiaries by leveraging the knowhow.

Under this strategy, the Company made MOVOTO, which operates a site that provides information on pre-owned real estate in the U.S., a subsidiary in 2013, and has since worked to operate this company.

While the initially expected goals have been met with regard to the verification of the effectiveness of knowhow held by the Group, in consideration of the competitive environment of the market surrounding real estate information sites in the U.S., the Company has reached the conclusion that maintaining and developing businesses in line with new strategies will lead to maximizing MOVOTO's value, and has therefore decided to transfer its entire holdings to Yuji Horiguchi.

| (1) Name                                     | MOVOTO LLC   |
|--|--|
| (2) Logation                                 | 1900 South Norfolk Street, Suite 310, San Mateo, California,   |
| (2) Location                                 | United States of America                                       |
| (3) Title and name of the representative     | Imtiyaz Haque, CEO   |
| (4) Description of business                  | Operator of a site that provides information on pre-owned real |
|  | estate   |
| (5) Capital                                  | USD 37,400 thousand  |
| (6) Foundation                               | January 11, 2005   |
| (7) Major shareholder and shareholding ratio | Recruit Holdings Co., Ltd. 100.00%                             |



| (8) Relationship between the<br>Company and MOVOTO  | Capital relationship       | Wholly-owned subsidiary of the Company. |                            |
|---|----------------------------|---|----------------------------|
|   |                            | Two employees of th                     | e Company and its          |
|   | Human relationship         | subsidiary concurrently serve as        |                            |
|   |                            | Directors of MOVOTO.                    |                            |
|   |                            | Business relationship                   | os concerning              |
|   | Business                   | system-related consignment as well as   |                            |
|   | relationship               | loans exist between the Company and     |                            |
|   |                            | MOVOTO.                                 |                            |
| (9) Consolidated financial results and consolidated financial position of MOVOTO for the last |                            |   |                            |
| three years (Unit: thousands of USD, rounded to the nearest thousand)                         |                            |   |                            |
| Fiscal year   | Year ended<br>December 31, | Year ended<br>December 31,              | Year ended<br>December 31, |
|   | 2014                       | 2015                                    | 2016                       |
| Consolidated net assets   | 3,563                      | 21,059                                  | 5,125                      |
| Consolidated total assets   | 4,779                      | 22,223                                  | 6,938                      |
| Consolidated net sales  | 7,253                      | 8,926                                   | 7,651                      |
| Consolidated operating income   | (6,281)                    | (8,268)                                 | (15,254)                   |
| Consolidated ordinary income  | (6,048)                    | (8,347)                                 | (15,297)                   |
| Profit attributable to owners of the parent   | (6,067)                    | (8,468)                                 | (15,371)                   |

## 3. Outline of the recipient of the transfer of holdings

| (1) Name  | Yuji Horiguchi   |
|---|--|
| (2) Location  | Varsity Park Singapore   |
| <ul><li>(3) Relationship between the<br/>Company and Yuji<br/>Horiguchi</li></ul> | There are no capital, human or business relationships to be noted. |

4. Number of holdings to be transferred, transfer price and ownership before and after the transfer

| (1) Ownership before the change          | 36,000,010 units                       |
|--|--|
| (T) Ownership before the change          | (Ratio of voting rights held: 100.00%) |
| (2) Number of holdings to be transferred | 36,000,010 units                       |
| (3) Transfer price                       | ¥0 (planned)                           |
| (4) Oursership offer the shares          | 0 units                                |
| (4) Ownership after the change           | (Ratio of voting rights held: 0.00%)   |

## 5. Schedule

| (1) Date of resolution                        | December 1, 2017           |
|---|----------------------------|
| (2) Date of agreement                         | December 1, 2017           |
| (3) Date of execution of transfer of holdings | December 6, 2017 (planned) |

## 6. Future outlook

The impact of this matter on the Company's consolidated financial results for the year ending March 31, 2018 will be minor.