

Recruit Group Consolidated Statements of Income

(Millions of yen)

Item	FY2012	FY2011	Change	Percent-change (%)
	(Recruit 52nd Term)	(Recruit 51st Term)		
Operating revenue	806,661	752,688	53,972	7.2
Operating expenses	691,617	662,204	29,413	4.4
Operating profit	115,043	90,483	24,559	27.1
Non-operating income	4,665	3,353	1,311	39.1
Interest income	221	296	▲75	▲25.3
Dividends income	1,224	1,197	27	2.3
Reversal of allowance for doubtful accounts	528	-	528	-
Foreign exchange gains	51	-	51	-
Equity in earnings of affiliates	2,082	1,328	753	56.7
Other	556	530	25	4.8
Non-operating expenses	2,090	3,621	▲1,530	▲42.3
Interest expenses	1,703	1,740	▲37	▲2.1
Provision of allowance for doubtful accounts	-	1,059	▲1,059	▲100.0
Foreign exchange losses	-	70	▲70	▲100.0
Other	387	750	▲363	▲48.4
Ordinary income	117,617	90,216	27,401	30.4
Extraordinary income	459	805	▲346	▲43.0
Gain on disposal of fixed assets	-	-	-	-
Gain on sale of investment securities	197	20	177	885.1
Gain on sale of stocks of subsidiaries and affiliates	21	9	12	133.2
Reversal of allowance for doubtful accounts	-	77	▲77	▲100.0
Other	239	698	▲459	▲65.7
Extraordinary loss	51,052	11,926	39,125	328.1
Loss on disposal of fixed assets	46,314	2,614	43,699	1,671.4
Loss on sale of investment securities	37	6	30	440.8
Loss on sale of stocks of subsidiaries and affiliates	666	-	666	-
Loss on valuation of investment securities	195	581	▲385	▲66.3
Loss on restructuring of subsidiaries and affiliates	173	21	152	708.9
Loss on impairment of fixed assets	323	847	▲523	▲61.8
Disaster-related expenses	-	431	▲431	▲100.0
Impact of application of asset retirement obligation accounting standards	-	1,713	▲1,713	▲100.0
Impact of change in sales recognition standards	-	4,779	▲4,779	▲100.0
Contract cancellation losses	3,052	-	3,052	-
Other	288	931	▲642	▲69.0
Income before income taxes and minority interests	67,024	79,095	▲12,070	▲15.3
Income taxes-current	26,448	34,488	▲8,040	▲23.3
Income taxes-deferred	3,011	4,523	▲1,511	▲33.4
Income before income taxes and minority interests	37,564	40,082	▲2,517	▲6.3
Minority interests	113	285	▲172	▲60.5
Net income	37,451	39,796	▲2,345	▲5.9

Recruit Group Consolidated Balance Sheets

(Millions of yen)

	FY2012	FY2011	Change
	(Recruit 52nd Term)	(Recruit 51st Term)	
Current assets	335,199	334,564	635
Cash and deposits	57,064	104,280	▲47,215
Notes & accounts receivable-trade	137,357	108,311	29,046
Securities	99,999	79,605	20,393
Inventories	1,085	3,119	▲2,033
Prepaid expenses	4,165	3,451	713
Deferred tax assets	13,303	14,609	▲1,305
Short-term loans receivable	2,029	0	2,028
Other	27,395	25,848	1,547
Allowance for doubtful accounts	▲7,200	▲4,661	▲2,539
Fixed assets	311,172	333,616	▲22,443
Tangible fixed assets	25,593	81,884	▲56,291
Buildings & structures	7,938	11,735	▲3,797
Machinery, equipment and vehicles	79	36	42
Tools, furniture & fixtures	4,496	4,798	▲302
Land	12,946	65,084	▲52,138
Other	132	228	▲96
Intangible fixed assets	185,512	156,332	29,179
Goodwill	122,847	122,803	44
Software	36,469	32,966	3,503
Right of trademark	11,232	76	11,155
Customer-related assets	14,354	-	14,354
Other	608	486	121
Investments & other assets	100,067	95,399	4,668
Investment securities	58,632	53,356	5,276
Stocks of subsidiaries and affiliates	14,461	11,244	3,217
Long-term loans receivable	320	1,458	▲1,138
Long-term prepaid expenses	633	883	▲249
Deferred tax assets	12,078	13,318	▲1,239
Guarantee deposits	12,185	14,530	▲2,345
Claims provable in bankruptcy or rehabilitation	542	964	▲421
Other	2,029	2,008	20
Allowance for doubtful accounts	▲816	▲2,364	1,548
Deferred assets	-	-	-
Total Assets	646,372	668,180	▲21,808

	FY2012	FY2011	Change
	(Recruit 52nd Term)	(Recruit 51st Term)	
Current liabilities	193,732	170,246	23,485
Notes & accounts payable-trade	38,320	34,627	3,692
Short-term loans payable	48,968	40,085	8,883
Accounts payable-other	5,135	5,354	▲219
Accrued Expenses	45,492	29,639	15,853
Income taxes payable and others	15,912	23,454	▲7,541
Accrued consumption tax-including VAT	7,278	4,373	2,904
Provision for bonuses	11,605	10,106	1,498
Provision for workers compensation-current	2,097	-	2,097
Other	18,922	22,605	▲3,682
Long-term liabilities	121,933	155,244	▲33,310
Long-term loans payable	93,419	130,193	▲36,774
Long-term security deposits	43	474	▲430
Provision for retirement benefits	21,693	22,602	▲909
Provision for directors' retirement benefits	1,930	1,746	184
Provision for workers compensation-noncurrent	4,135	-	4,135
Other	710	227	483
Total Liabilities	315,665	325,491	▲9,825
Shareholders' equity	323,778	338,244	▲14,466
Capital stock	3,002	3,002	-
Capital surplus	14,680	14,680	0
Retained earnings	391,793	368,390	23,402
Treasury stock	▲85,698	▲47,828	▲37,869
Valuation and translation adjustment	4,582	1,051	3,531
Valuation difference on available-for-sale securities	6,557	2,728	3,829
Deferred gains or losses on hedges	▲265	-	▲265
Foreign currency translation adjustment	▲1,709	▲1,677	▲32
Subscription rights to shares	-	4	▲4
Valuation and translation adjustment	2,346	3,388	▲1,042
Total Net Assets	330,706	342,689	▲11,982
Total Liabilities and Net Assets	646,372	668,180	▲21,808