

Recruit Group Consolidated Statements of Income

(Millions of yen)

Item	Term	FY2013	FY2012	Change	Percent-change (%)
		From 4/1/2012 to 3/31/2013	From 4/1/2011 to 3/31/2012		
		Amount	Amount		
I	Operating revenue	1,049,224	806,661	242,563	30.1
II	Operating expenses	924,241	691,617	232,623	33.6
	Operating profit	124,983	115,043	9,939	8.6
III	Non-operating income	5,812	4,665	1,147	24.6
	(1)Interest and dividends income	1,683	1,446	237	16.4
	(2)Reversal of allowance for doubtful accounts	658	528	130	24.6
	(3)Foreign exchange gains	265	51	214	416.9
	(4)Equity in earnings of affiliates	2,455	2,082	372	17.9
	(5)Other	748	556	192	34.6
IV	Non-operating expenses	2,630	2,090	539	25.8
	(1)Interest expenses	1,802	1,703	99	5.8
	(2)Other	827	387	440	113.7
	Ordinary income	128,165	117,617	10,547	9.0
V	Extraordinary income	1,070	459	610	133.1
	(1)Gain on sale of investment securities	677	197	480	242.8
	(2)Gain on sale of stocks of subsidiaries and affiliates	246	21	225	1,047.4
	(3)Other	145	239	▲94	▲39.3
VI	Extraordinary loss	6,150	51,052	▲44,902	▲88.0
	(1)Loss on disposal of fixed assets	5,566	46,314	▲40,747	▲88.0
	(2)Loss on sale of investment securities	109	37	72	192.8
	(3)Loss on sale of stocks of subsidiaries and affiliates	6	666	▲659	▲99.0
	(4)Loss on valuation of investment securities	53	195	▲142	▲72.9
	(5)Loss on valuation of stocks of subsidiaries and affiliates	- 142	-	142	-
	(6)Loss on impairment of fixed assets	258	323	▲65	▲20.2
	(7)Other	- 12	3,514	▲3,501	▲99.6
	Income before income taxes and minority interests	123,085	67,024	56,060	83.6
	Corporate, inhabitant and enterprise taxes	56,065	26,448	29,617	112.0
	Corporate tax adjustments	▲5,153	3,011	▲8,165	-
	Income before minority interests	72,173	37,564	34,608	92.1
	Minority interests	373	113	259	229.9
	Net income	71,800	37,451	34,348	91.7

(Note)Each item is rounded down to the 1,000,000 (1 million yen).

Recruit Group Consolidated Balance Sheets

(Millions of yen)

Item	Assets			Item	Liabilities			
	Term	FY2013 (Recruit 53rd Term)	FY2012 (Recruit 52nd Term)		Change	FY2013 (Recruit 53rd Term)	FY2012 (Recruit 52nd Term)	Change
		Amount	Amount			Amount	Amount	
I Current assets		388,954	335,199	53,755	I Current liabilities	236,758	193,732	43,025
1.Cash and deposits		41,172	57,064	▲ 15,892	1.Notes & accounts payable-trade	43,977	38,320	5,657
2.Notes & accounts receivable-trade		144,559	137,357	7,202	2.Short-term loans payable	42,059	48,968	▲ 6,908
3.Securities		160,289	99,999	60,289	3.Accounts payable-other	7,409	5,135	2,274
4.Inventories		1,589	1,085	504	4.Accrued expenses	53,866	45,492	8,373
5.Deferred tax assets		19,039	13,303	5,735	5.Income taxes payable and others	45,262	15,912	29,349
6.Short-term loans receivable		29	2,029	▲ 1,999	6.Accrued consumption tax-including VAT	13,381	11,605	1,776
7.Other		29,010	31,560	▲ 2,550	7.Provision for workers compensation-current	2,453	2,097	356
8.Allowance for doubtful accounts		▲ 6,735	▲ 7,200	465	8.Other	28,347	26,201	2,146
II Fixed assets		419,567	311,172	108,394	II Long-term liabilities	152,516	121,933	30,582
(I)Tangible fixed assets		20,933	25,593	▲ 4,659	1.Long-term loans payable	121,719	93,419	28,300
1.Buildings & structures		7,777	7,938	▲ 161	2.Provision for retirement benefits	22,330	21,693	636
2.Machinery, equipment and vehicles		28	79	▲ 51	3.Provision for directors' retirement benefits	1,605	1,930	▲ 325
3.Tools, furniture & fixtures		5,297	4,496	801	4.Provision for workers compensation-noncurrent	5,065	4,135	930
4.Land		7,763	12,946	▲ 5,183	5.Other	1,795	754	1,040
5.Other		67	132	▲ 64	Total Liabilities	389,274	315,665	73,608
(II)Intangible fixed assets		272,565	185,512	87,053	Net Assets			
1.Goodwill		172,841	122,847	49,993	I Shareholders' equity	382,582	323,778	58,804
2.Software		43,698	36,469	7,228	(I)Capital stock	3,002	3,002	-
3.Right of trademark		18,113	11,232	6,881	(II)Capital surplus	14,680	14,680	-
4.Customer-related assets		24,343	14,354	9,988	(III)Retained earnings	450,597	391,793	58,804
5.Technology-related assets		12,783	-	12,783	(IV)Treasury stock	▲ 85,698	▲ 85,698	-
6.Other		786	608	177	II Valuation and translation adjustments	33,969	4,582	29,386
(III)Investments & other assets		126,068	100,067	26,000	(I)Valuation difference on available-for-sale securities	17,013	6,557	10,455
1.Investment securities		87,516	73,094	14,422	(II)Deferred gains or losses on hedges	1,612	▲ 265	1,877
2.Deferred tax assets		11,570	12,078	▲ 508	(III)Foreign currency translation adjustment	15,343	▲ 1,709	17,052
3.Guarantee deposits		12,738	12,185	553	III Minority interest	2,696	2,346	349
4.Other		14,912	3,526	11,386	Total Net Assets	419,247	330,706	88,540
5.Allowance for doubtful accounts		▲ 669	▲ 816	146	Total Liabilities and Net Assets	808,522	646,372	162,149
Total Assets		808,522	646,372	162,149				

(Note) Each item is rounded down to the 1,000,000 (1 million yen).

Recruit Group Consolidated Cash Flow

(Millions of yen)

	FY2013 (Recruit 53rd Term)	FY2012 (Recruit 52nd Term)	Change
I. Cash from Operating Activities			
Income before income taxes and minority interests	123,085	67,024	56,060
Depreciation	19,929	15,213	4,716
Allowance for doubtful accounts (Decrease: ▲)	▲691	▲250	▲440
Provision for retirement benefits (Decrease: ▲)	602	▲606	1,209
Provision for directors' retirement benefits(Decrease: ▲)	▲326	155	▲482
Provision for workers compensation (Decrease: ▲)	698	1,248	▲549
Interest and dividends income	▲1,683	▲1,446	▲237
Interest expense	1,802	1,703	99
Equity in earnings (Decrease: ▲)	▲2,455	▲2,082	▲372
Loss on disposal of fixed assets	5,566	46,314	▲40,747
Gain on sale of investment securities	▲677	▲197	▲480
Loss on sale of investment securities	109	37	72
Gain on sale of stocks of subsidiaries and affiliates	▲246	▲21	▲225
Loss on sale of stocks of subsidiaries and affiliates	6	666	▲659
Loss on valuation of stocks of subsidiaries and affiliates	142	—	142
Loss on impairment of fixed assets	258	323	▲65
Loss on valuation of investment securities	53	195	▲142
Amortization of goodwill	25,129	20,014	5,114
Accounts receivable and other (Increase: ▲)	▲1,480	▲11,604	10,123
Accounts payable and other (Decrease: ▲)	11,827	13,650	▲1,822
Accrued consumption tax-including VAT (Decrease: ▲)	221	3,059	▲2,837
Other	▲275	▲6,702	6,426
Sub-total	181,597	146,695	34,902
Interest income and dividends	1,668	1,536	132
Interest expense	▲1,836	▲1,711	▲125
Income taxes(Payment: ▲)	▲22,831	▲32,378	9,547
Cash from Operating Activities	158,598	114,141	44,456
II. Cash from Investing Activities			
Deposit of fixed deposit	▲6	▲10,010	10,004
Withdraw of fixed deposit	10,300	500	9,800
Purchase of tangible assets	▲3,922	▲3,118	▲804
Purchase of intangible assets	▲19,518	▲16,160	▲3,358
Sale of tangible assets	647	10,150	▲9,502
Purchase of investment securities	▲1,556	▲982	▲574
Sale of investment securities	2,185	484	1,701
Payment of investments in capital	▲1,218	—	▲1,218
Collection of investments in capital	151	—	151
Payment from purchase of investments in capital of subsidiaries and affiliates	▲92,522	▲54,924	▲37,598
Gain on purchase of investments in capital of subsidiaries and affiliates	47	—	47
Loss on sales of investments in capital of subsidiaries and affiliates	—	▲2,182	2,182
Collection from sales of investments in capital of subsidiaries and affiliates	—	6,116	▲6,116
Payment from additional purchase of investments in capital of subsidiaries and affiliates	▲528	—	▲528
Collection of short-term loans receivable	305	21	284
Payment of long-term loans receivable	▲32	▲29	▲2
Collection of long-term loans receivable	680	543	137
Other	▲8,808	▲132	▲8,675
Cash from Investing Activities	▲113,795	▲69,725	▲44,070
III. Cash from Financing Activities			
Payment of short-term loans payable	▲7,514	10,759	▲18,274
Proceeds from long-term loans payable	65,000	119	64,881
Payment of long-term loans payable	▲36,700	▲40,006	3,306
Proceeds from minority stockholders	—	500	▲500
Acquisition of treasury stock	—	▲37,869	37,869
Payment of dividends	▲13,012	▲14,049	1,036
Other	▲15	▲44	28
Cash from Financing Activities	7,756	▲80,589	88,345
IV. Foreign exchange effects			
	2,120	▲138	2,259
V. Net change in cash and cash equivalents	54,679	▲36,312	90,991
VI. Change of scope of consolidation	—	▲319	319
VII. Cash and cash equivalents - beginning balance	146,753	183,385	▲36,632
VIII. Cash and cash equivalents - ending balance	201,433	146,753	54,679